

2 May 2025

Corporate Relationship Department  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400 001

**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No. C-1,  
Block G, Bandra – Kurla Complex,  
Bandra (East), Mumbai – 400 051

**Script Code: 543981**

**Symbol: RRKABEL**

**Sub: Corporate Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir/Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Corporate Presentation on Audited Standalone and Consolidated Financial Results of the Company for the quarter and year ended 31 March 2025.

Kindly take the same on your record.

Thanking you,

Yours sincerely,  
**For R R KABEL LIMITED**

**Anup Vaibhav C. Khanna**  
**Company Secretary and Compliance Officer**  
**M. No. – F6786**

Encl.: as above



# Investor Presentation

May 2025



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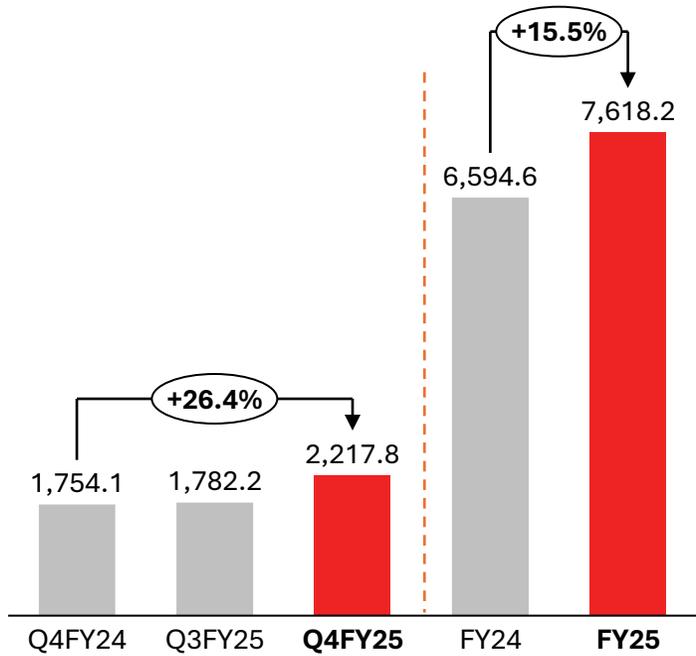
# Q4 FY25 – Results



# Q4 FY25 : Best Quarter & Year in the Company's Operational History

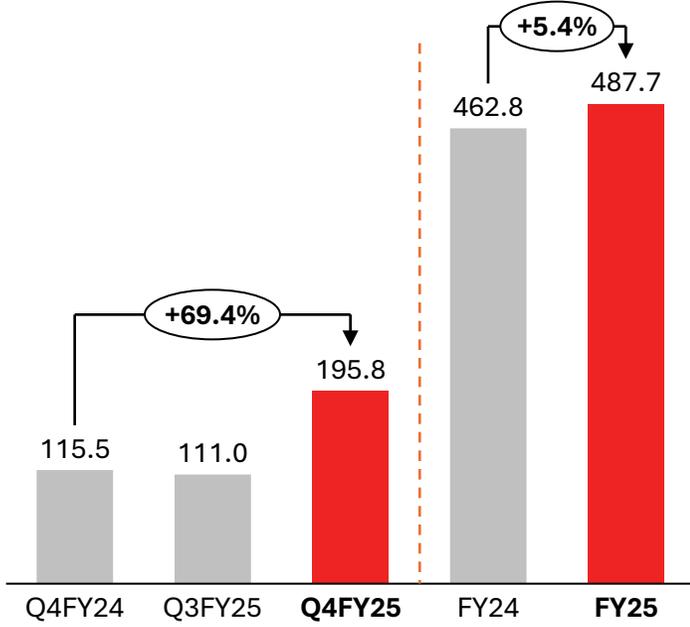
## Revenue from Operations

INR in Crs



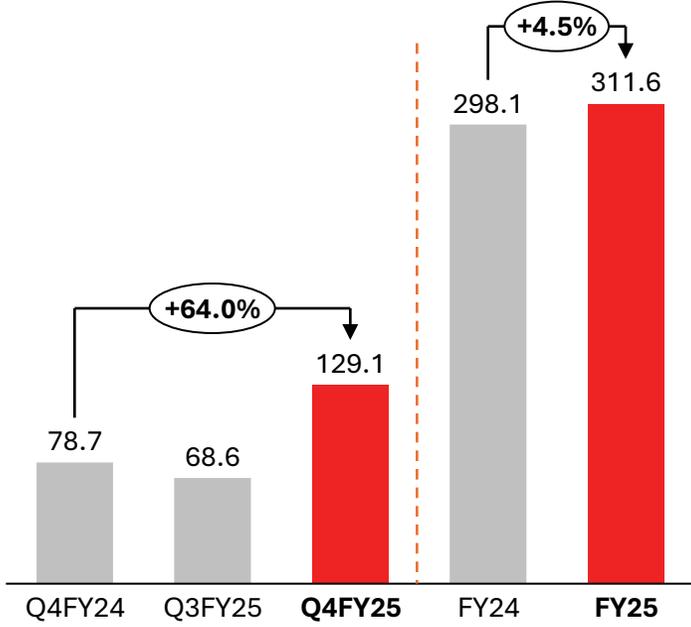
## Operating EBITDA & EBITDA Margin (%)

6.6%   6.2%   8.8%   7.0%   6.4%



## PAT & PAT Margin (%)

4.5%   3.8%   5.8%   4.5%   4.1%



### Revenue :-

- ✓ Highest ever revenue achieved in Q4 & FY25. Strong demand in market leads to impressive revenue growth of 15% in W&C segment and 22% in FMEG segment in YoY.

### Operating EBITDA & PAT

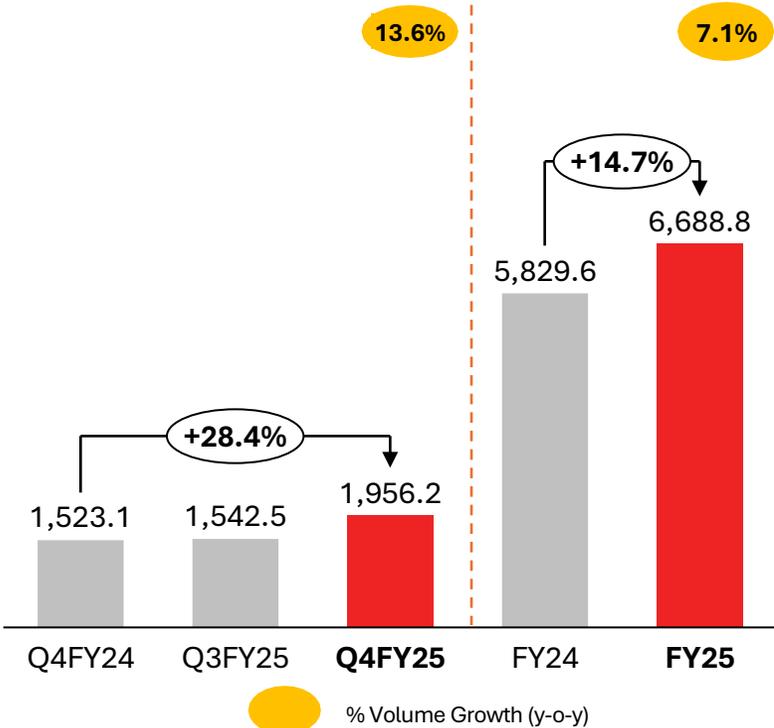
- ✓ Sequential performance of QoQ & YoY has improved due to better contribution margin and operational efficiency.

# Wires & Cables – Performance



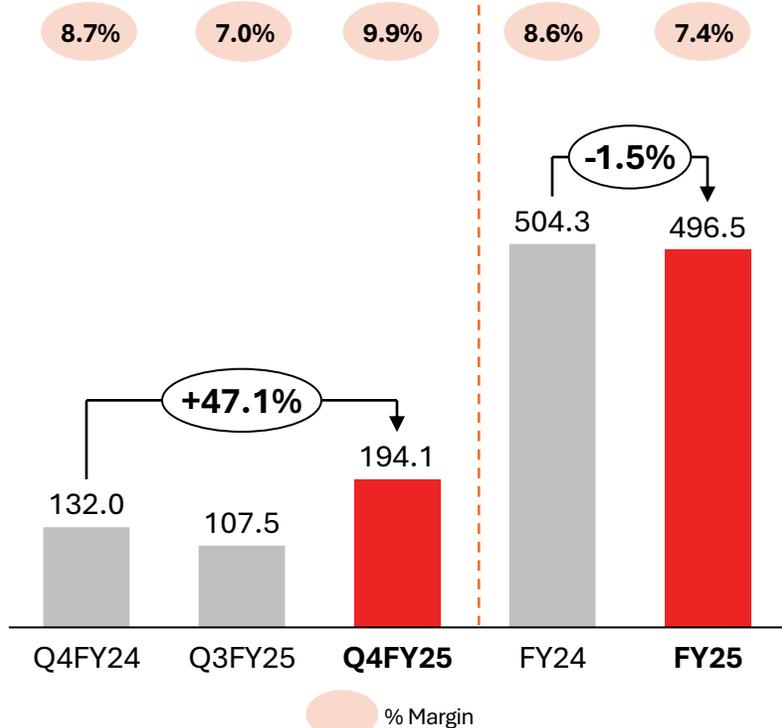
## Revenue from Operations

INR in Crs



## Segment Profit before Tax and Interest

INR in Crs



### Revenue :-

- ✓ Increase in revenue driven by upsurge in volume and demand in YoY.

### Segment profit :-

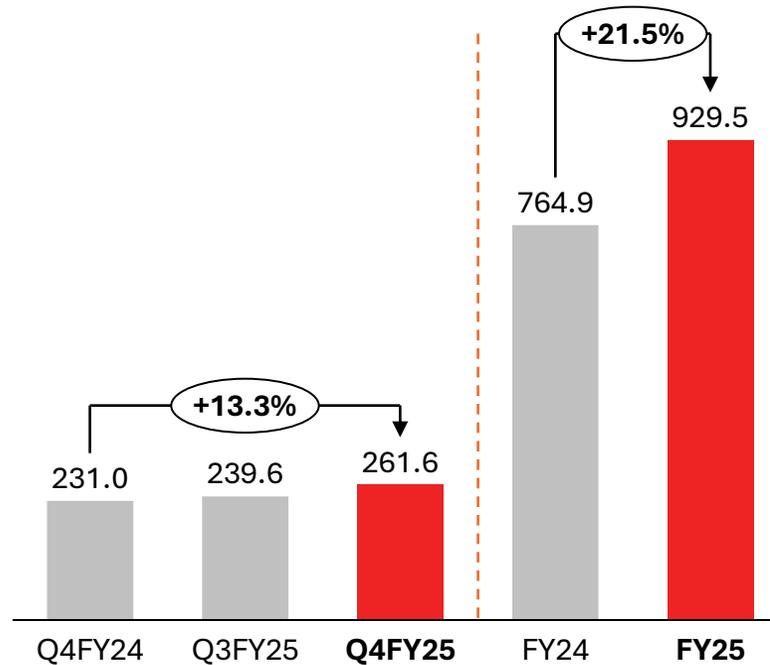
- ✓ Better contribution margin resulted into improved YoY segment profit.

# FMEG – Performance



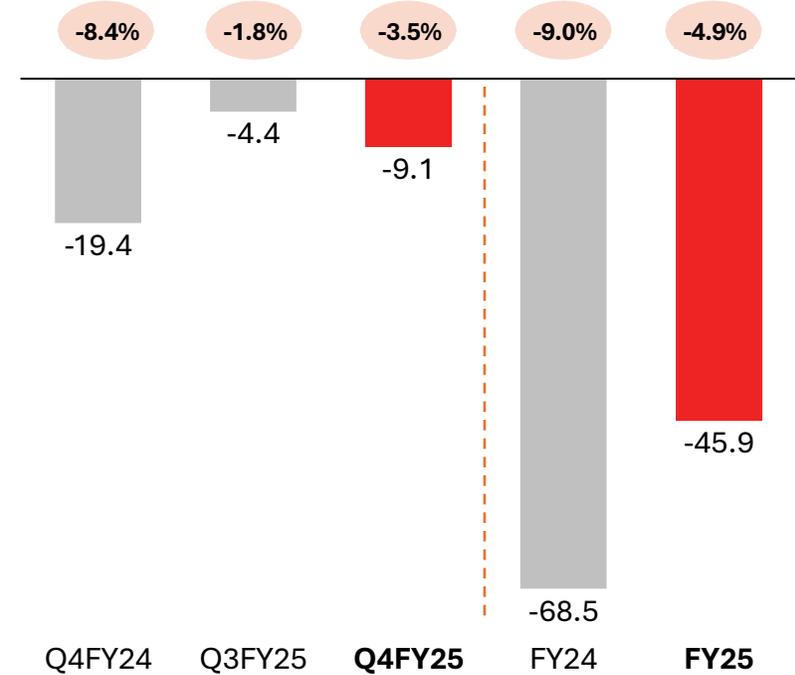
## Revenue from Operations

INR in Crs



## Segment Profit before Tax and Interest

INR in Crs



% Margin

### Revenue:-

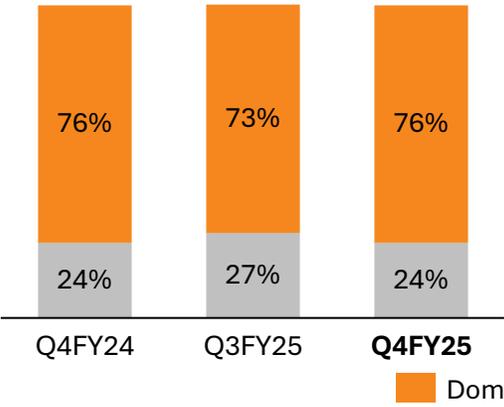
✓ Increase in revenue driven by robust volume growth mainly in Fans, Appliances & Switches on YoY.

### Segment profit :-

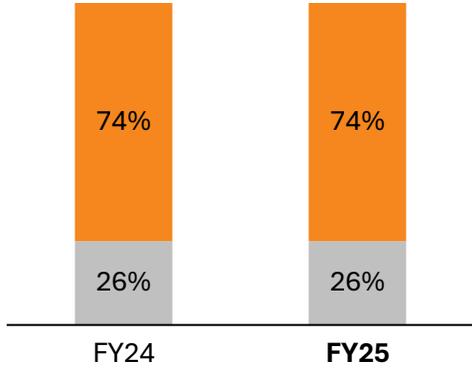
✓ Segment loss has substantially reduced due to savings in operational cost along with marginal increase in contribution on account of product mix and volume growth.

# Operational Highlights

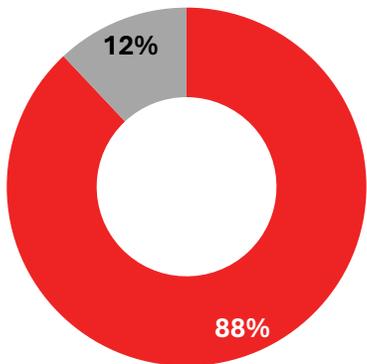
**Q4 FY25 Revenue-Mix (Domestic Vs Exports)**



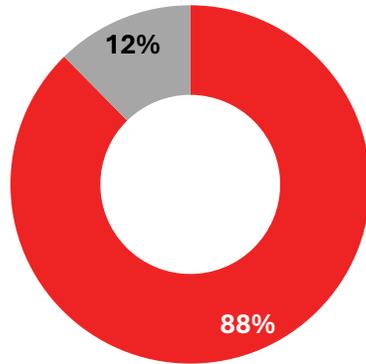
**FY25 Revenue-Mix (Domestic Vs Exports)**



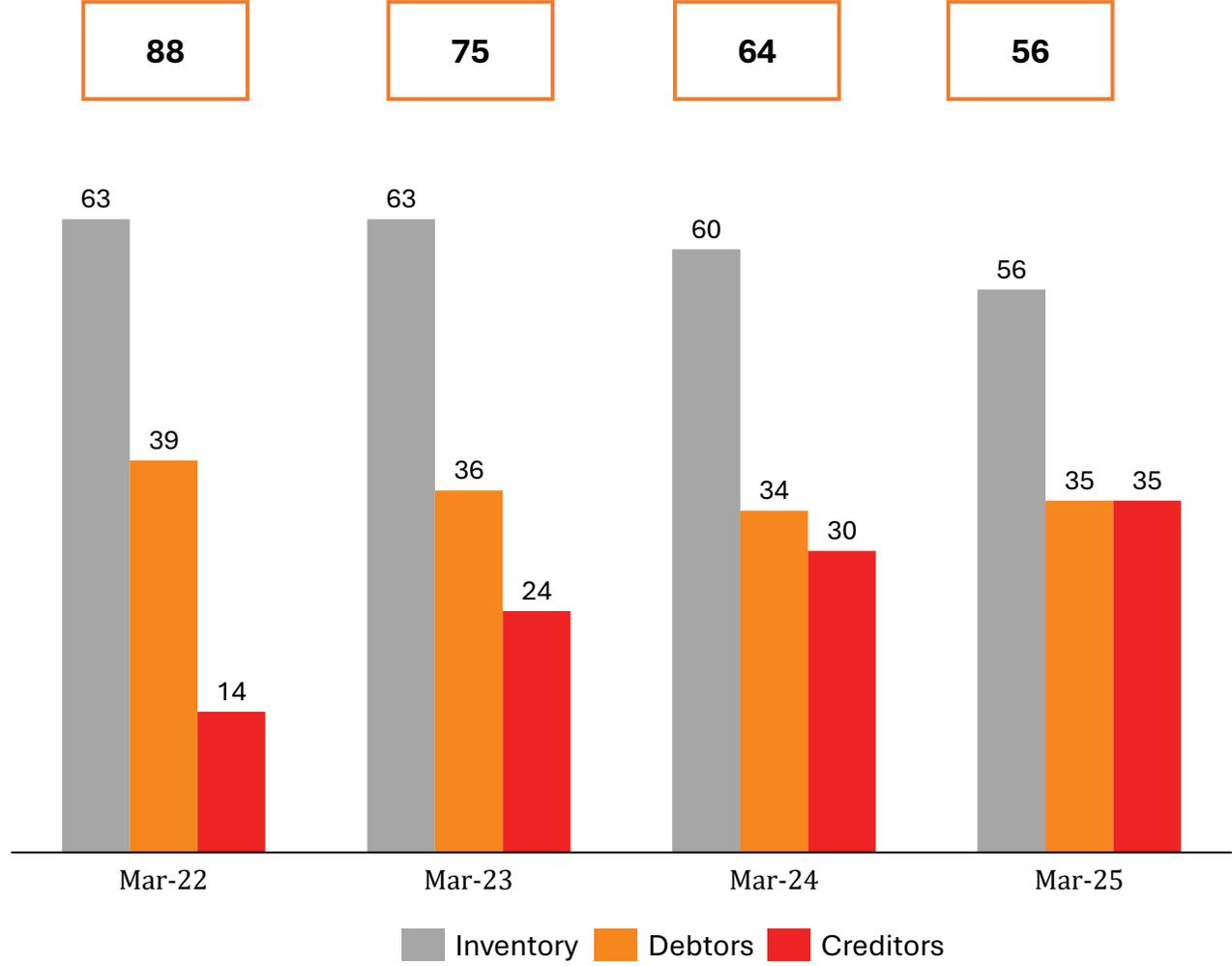
**Q4 FY25 Revenue-Mix (Business Segment)**



**FY25 Revenue-Mix (Business Segment)**



**Working Capital Management (in Days)**



# Consolidated Profit & Loss Statement – Q4 & FY25

Profit & Loss Statement (INR. Crs)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24	Y-o-Y
<b>Revenue from Operations</b>	<b>2,217.8</b>	<b>1,754.1</b>	<b>26.4%</b>	<b>1,782.2</b>	<b>24.4%</b>	<b>7,618.2</b>	<b>6,594.6</b>	<b>15.5%</b>
Cost of Materials Consumed	1,549.7	1,340.1		1,391.4		5,836.8	4,942.6	
Purchase of stock-in-trade	126.0	97.5		127.1		495.3	403.6	
Changes in Inventories of Finished Goods and Work in Progress	107.5	(6.3)		(63.1)		(77.1)	2.7	
<b>Gross Profit</b>	<b>434.6</b>	<b>322.7</b>	<b>34.7%</b>	<b>326.7</b>	<b>33.0%</b>	<b>1,363.3</b>	<b>1,245.7</b>	<b>9.4%</b>
<b>GP %</b>	<b>19.6%</b>	<b>18.4%</b>		<b>18.3%</b>		<b>17.9%</b>	<b>18.9%</b>	
Employee Benefits Expense	79.6	78.0		90.8		348.5	316.9	
Other Expenses	160.6	129.4		125.4		529.2	467.1	
Share of Profit of Joint Venture (net of tax)	1.4	0.2		0.4		2.1	1.1	
<b>EBITDA</b>	<b>195.8</b>	<b>115.5</b>	<b>69.4%</b>	<b>111.0</b>	<b>76.4%</b>	<b>487.7</b>	<b>462.8</b>	<b>5.4%</b>
<b>EBITDA %</b>	<b>8.8%</b>	<b>6.6%</b>		<b>6.2%</b>		<b>6.4%</b>	<b>7.0%</b>	
Other Income	11.9	19.3		13.4		51.1	62.6	
Depreciation and Amortisation Expense	19.0	16.3		17.8		70.5	65.5	
<b>EBIT</b>	<b>188.7</b>	<b>118.6</b>	<b>59.1%</b>	<b>106.6</b>	<b>77.0%</b>	<b>468.4</b>	<b>459.9</b>	<b>1.8%</b>
Finance Costs	15.5	12.8		16.2		58.9	53.9	
<b>PBT</b>	<b>173.2</b>	<b>105.7</b>	<b>63.8%</b>	<b>90.5</b>	<b>91.4%</b>	<b>409.5</b>	<b>406.1</b>	<b>0.8%</b>
Tax Expense	44.1	27.0		21.9		97.8	108.0	
<b>Profit for the period</b>	<b>129.1</b>	<b>78.7</b>	<b>64.0%</b>	<b>68.6</b>	<b>88.3%</b>	<b>311.6</b>	<b>298.1</b>	<b>4.5%</b>
<b>PAT %</b>	<b>5.8%</b>	<b>4.5%</b>		<b>3.8%</b>		<b>4.1%</b>	<b>4.5%</b>	
EPS (As per Profit after Tax)	11.4	7.0		6.1		27.6	26.6	

# Consolidated Balance Sheet

EQUITY & LIABILITIES (INR. Crs)	FY25	FY24
Equity Share Capital	56.5	56.4
Other Equity	2,096.1	1,772.1
<b>Total Equity</b>	<b>2,152.6</b>	<b>1,828.5</b>
<b>Financial Liabilities</b>		
(ii) Lease liabilities	56.8	60.6
(iii) Other Financial Liabilities	0.0	2.2
Provisions	15.2	11.2
Deferred Tax Liabilities (Net)	30.2	24.7
<b>Total Non-Current Liabilities</b>	<b>102.2</b>	<b>98.7</b>
<b>Financial Liabilities</b>		
(i) Borrowings	222.0	289.0
(ii) Lease liabilities	11.3	10.4
(iii) Trade payables		
(a) Total outstanding dues of micro enterprises and small enterprises	17.5	17.3
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	744.8	411.9
(iv) Other Financial Liabilities	127.6	111.4
Other Current Liabilities	109.6	75.7
Provisions	19.1	24.7
Income tax liabilities (net)	10.2	1.7
<b>Total Current Liabilities</b>	<b>1,262.1</b>	<b>942.1</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>3,516.9</b>	<b>2,869.3</b>

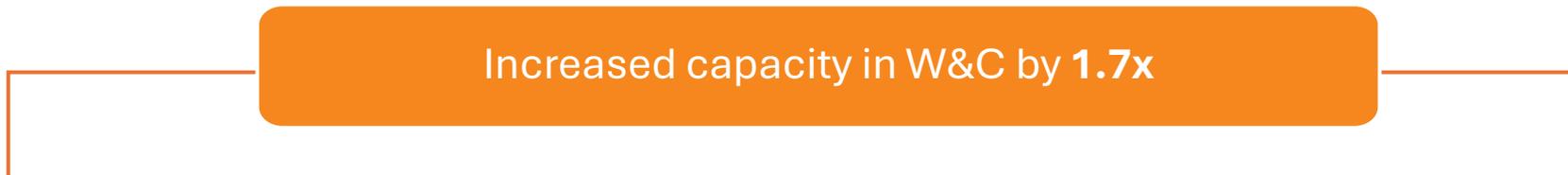
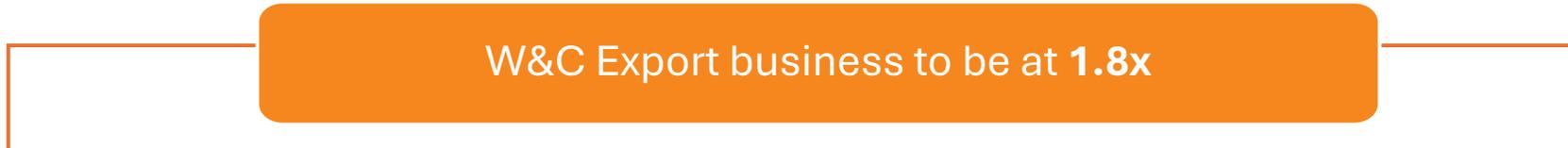
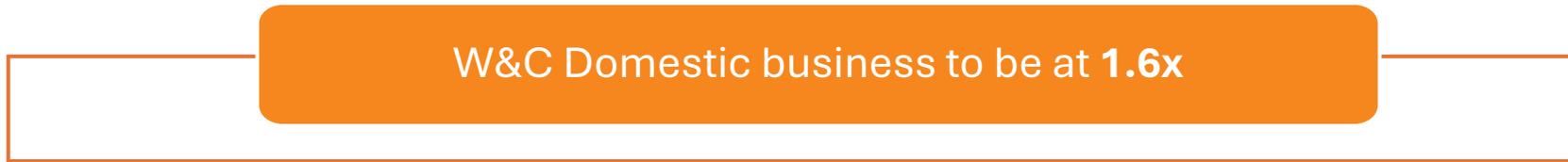
ASSETS (Rs. Crs)	FY25	FY24
Property, Plant and Equipment	707.6	466.1
Capital work-in-progress	234.7	163.6
Right -of- use Assets	61.0	66.2
Intangible assets	0.4	2.3
Investment accounted for using equity method	21.0	20.5
<b>Financial Assets</b>		
(i) Investments	165.7	85.9
(ii) Other Financial Assets	3.6	4.5
(iii) Loan	0.1	0.2
Income Tax Assets (Net)	4.4	2.7
Other Non-Current Assets	65.8	62.0
<b>Total Non-Current Assets</b>	<b>1,264.3</b>	<b>874.0</b>
Inventories	1,011.0	897.8
<b>Financial Assets</b>		
(i) Investments	52.4	235.0
(ii) Trade receivables	823.2	641.2
(iii) Cash and cash equivalents	215.7	81.5
(iv) Bank balances other than cash and cash equivalents	11.2	17.3
(v) Loans	0.8	0.8
(vi) Other financial assets	32.2	27.2
Other Current Assets	106.1	94.5
<b>Total Current Assets</b>	<b>2,252.6</b>	<b>1,995.3</b>
<b>TOTAL ASSETS</b>	<b>3,516.9</b>	<b>2,869.3</b>

# Consolidated Cash Flow Statement

Particulars (INR in Cr)	FY25	FY24
Profit before Tax	409.5	406.1
Adjustment for Non-Operating Items	115.8	93.5
<b>Operating Profit before Working Capital Changes</b>	<b>525.3</b>	<b>499.6</b>
Changes in Working Capital	65.6	(64.1)
<b>Cash Generated from Operations</b>	<b>590.9</b>	<b>435.5</b>
Less: Direct Taxes paid	(96.5)	(96.5)
<b>Net Cash from Operating Activities</b>	<b>494.4</b>	<b>339.0</b>
<b>Cash Flow from Investing Activities</b>	<b>(169.0)</b>	<b>(83.5)</b>
<b>Cash Flow from Financing Activities</b>	<b>(191.2)</b>	<b>(205.0)</b>
<b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b>	<b>134.2</b>	<b>50.5</b>
Add: Cash and cash equivalents as at the beginning of the year	81.5	31.0
<b>Cash and cash equivalents as at the end of the year</b>	<b>215.7</b>	<b>81.5</b>

“Project **RR**ISE”  
**VISION IN 3 YEARS**





## Aspiration to Grow W&C business Organically by Focusing on Domestic Wires Dominance and scaling up cables business...

- Leverage external tailwinds such as real estate recovery, as well as rising demand across **Data Centre's, Renewable Energy and Industrial Capex**
- Offer targeted product portfolio, focusing on **High Quality Value Proposition**
- **Maintain Fastest Growth Position in FMEG**
- Strengthen FMEG business through premiumization building superior channel efficiencies in key markets

## ... and Leveraging Export Leadership to Build Competitive Differentiator.

- **Leveraging our Quality and Brand Reputation to Gain Higher Wallet Share in Existing Markets**
- Plan **Entry into New Markets** leveraging our India's position as a favourable trade partner
- Plan **Entry into New Product Categories** to serve high-potential global markets



## The Revenue Growth will be Supported by a Sustainable Margin Improvement...

- Improve Wires & Cables margin through **Rebalancing Sales Portfolio Mix** in wires and achieving better margins in cables through scale (domestic and export)
- Sustainable profitable growth in FMEG business through selling higher margin product mix, efficiency enhancements in value chain across procurement, factory & supply chain functions

## ... and Increased Manufacturing Capacity to Service Additional Demand.

- Capacity expansion investment planned across **Silvassa and Waghodia** to cater to increased Wires & Cables demand

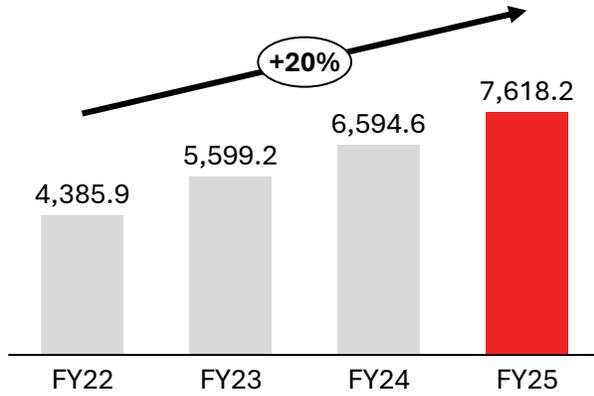
# Annexure



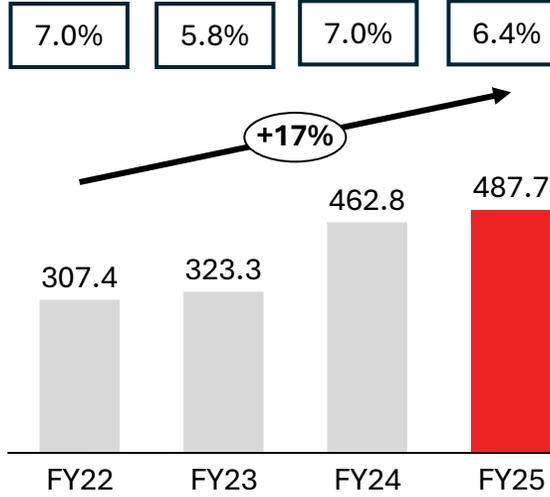
# Performance in Charts

## Revenues

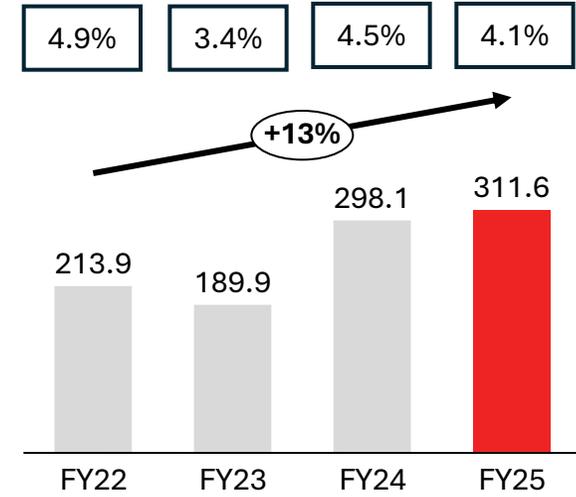
INR in Crs



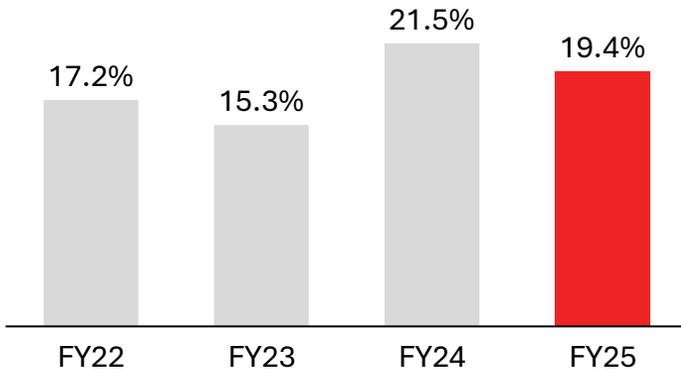
## EBITDA & EBITDA %



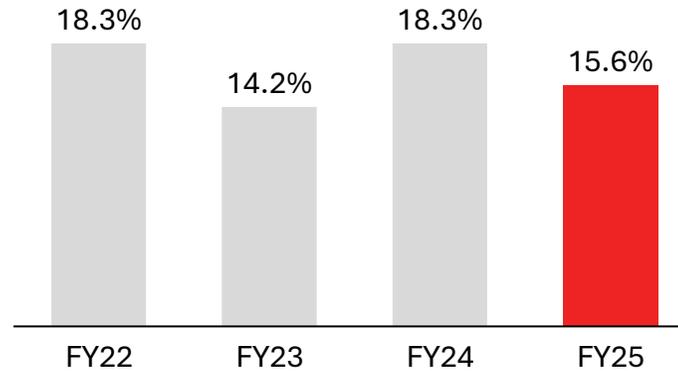
## PAT & PAT %



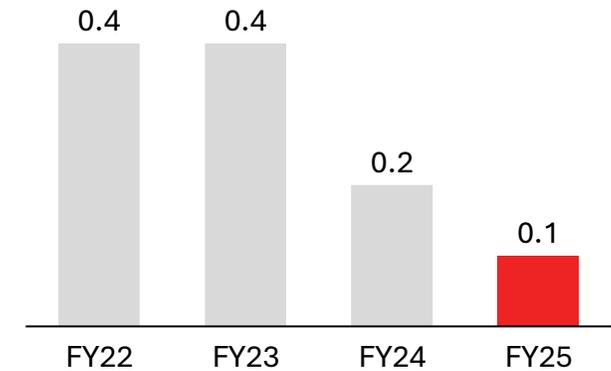
## RoCE (%)



## RoE (%)



## Debt to Equity (x)



# Historical Consolidated Profit & Loss Statement

Particulars (INR. Crs)	FY25	FY24	FY23	FY22
<b>Revenue from Operations</b>	<b>7,618.2</b>	<b>6,594.6</b>	<b>5,599.2</b>	<b>4,385.9</b>
Cost of Materials Consumed	5,836.8	4,942.6	4,369.8	3,575.5
Purchase of stock in trade	495.3	403.6	368.9	156.6
Changes in Inventories of Finished Goods and Work in Progress	(77.1)	2.7	(162.9)	(124.2)
<b>Gross Profit</b>	<b>1,363.3</b>	<b>1,245.7</b>	<b>1,023.5</b>	<b>778.0</b>
<b>GP %</b>	<b>17.9%</b>	<b>18.9%</b>	<b>18.3%</b>	<b>17.7%</b>
Employee Benefits Expense	348.5	316.9	264.2	188.9
Other Expenses	529.2	467.1	437.0	285.9
Share of Profit of Joint Venture (net of tax)	2.1	1.1	0.9	4.2
<b>EBITDA</b>	<b>487.7</b>	<b>462.8</b>	<b>323.3</b>	<b>307.4</b>
<b>EBITDA %</b>	<b>6.4%</b>	<b>7.0%</b>	<b>5.8%</b>	<b>7.0%</b>
Other Income	51.1	62.6	34.4	46.3
Depreciation and Amortisation Expense	70.5	65.5	59.6	46.1
<b>EBIT</b>	<b>468.4</b>	<b>459.9</b>	<b>298.1</b>	<b>307.6</b>
Finance Costs	58.9	53.9	42.1	23.3
<b>PBT</b>	<b>409.5</b>	<b>406.1</b>	<b>256.0</b>	<b>284.4</b>
Tax Expense	97.8	108.0	66.1	70.4
<b>Profit for the year</b>	<b>311.6</b>	<b>298.1</b>	<b>189.9</b>	<b>213.9</b>
<b>PAT %</b>	<b>4.1%</b>	<b>4.5%</b>	<b>3.4%</b>	<b>4.9%</b>

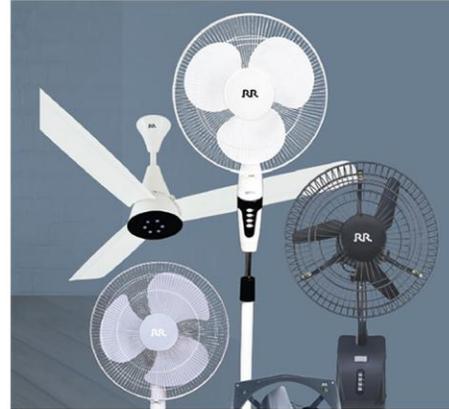
# Historical Balance Sheet

EQUITY & LIABILITIES (INR. Crs)	FY25	FY24	FY23	FY22
Equity Share Capital	56.5	56.4	47.8	23.9
Instrument entirely equity in nature	0.0	0.0	415.2	415.2
Other Equity	2,096.1	1,772.1	956.7	811.2
<b>Total Equity</b>	<b>2,152.6</b>	<b>1,828.5</b>	<b>1,419.7</b>	<b>1,250.3</b>
Financial Liabilities				
(i) Borrowings	0.0	0.0	26.9	59.3
(ii) Lease liabilities	56.8	60.6	56.4	8.2
(iii) Other Financial Liabilities	0.0	2.2	2.1	0.0
Provisions	15.2	11.2	14.1	7.2
Deferred Tax Liabilities (Net)	30.2	24.7	14.9	13.1
Other non-current liabilities	0.0	0.0	0.0	0.0
<b>Total Non-Current Liabilities</b>	<b>102.2</b>	<b>98.7</b>	<b>114.4</b>	<b>87.8</b>
Financial Liabilities				
(i) Borrowings	222.0	289.0	489.0	461.8
(ii) Lease liabilities	11.3	10.4	8.2	3.3
(iii) Trade payables				
(a) Total outstanding dues of micro enterprises and small enterprises	17.5	17.3	45.9	11.1
(b) Total outstanding dues of creditors other than micro enterprise and small enterprise	744.8	411.9	394.2	156.8
(iv) Other Financial Liabilities	127.6	111.4	37.8	24.0
Provisions	109.6	75.7	22.2	14.0
Income Tax Liabilities (Net)	19.1	24.7	6.4	0.0
Other Current Liabilities	10.2	1.7	95.9	41.5
<b>Total Current Liabilities</b>	<b>1262.1</b>	<b>942.1</b>	<b>1,099.6</b>	<b>712.5</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>3516.9</b>	<b>2,869.3</b>	<b>2,633.6</b>	<b>2,050.6</b>

ASSETS (INR. Crs)	FY25	FY24	FY23	FY22
Property, plant and equipment	707.6	466.1	448.8	383.7
Capital work-in-progress	234.7	163.6	43.6	42.3
Right -of- use Assets	61.0	66.2	61.8	11.1
Investment accounted for using equity method	21.0	20.5	19.6	21.6
Intangible Assets	0.4	2.3	6.5	3.7
Intangible Assets Under Development	0.0	0.0	0.0	0.6
<b>Financial Assets</b>				
(i) Investments	165.7	85.9	58.1	40.6
(ii) Other Financial Assets	3.6	4.5	3.6	2.2
(iii) Loan	0.1	0.2	0.3	0.1
Non-Current Tax Assets (Net)	4.4	2.7	11.8	13.4
Other non-current assets	65.8	62.0	33.3	6.6
<b>Total Non - Current Assets</b>	<b>1264.3</b>	<b>874.0</b>	<b>687.5</b>	<b>525.8</b>
<b>Current Assets</b>				
Inventories	1011.0	897.8	860.2	709.6
<b>Financial Assets</b>				
(i) Investments	52.4	235.0	284.9	205.5
(ii) Trade receivables	823.2	641.2	591.9	517.1
(iii) Cash and cash equivalents	215.7	81.5	31.0	12.3
(iv) Bank balances other than cash and cash equivalents	11.2	17.3	50.0	0.0
(v) Loans	0.8	0.8	0.1	0.2
(vi) Other Financial assets	32.2	27.2	9.0	11.9
Current Tax Assets (net)	0.0	0.0	0.0	0.0
Other current assets	106.1	94.5	119.0	68.2
<b>Total Current Assets</b>	<b>2252.6</b>	<b>1,995.3</b>	<b>1,946.1</b>	<b>1,524.9</b>
<b>TOTAL ASSETS</b>	<b>3516.9</b>	<b>2,869.3</b>	<b>2,633.6</b>	<b>2,050.6</b>

# Consolidated Cash Flow Statement

Particulars (INR in Cr)	FY25	FY24	FY23	FY22
Profit before Tax	409.5	406.1	256.0	284.4
Adjustment for Non-Operating Items	115.8	93.5	102.6	62.5
<b>Operating Profit before Working Capital Changes</b>	<b>525.3</b>	<b>499.6</b>	<b>358.6</b>	<b>346.9</b>
Changes in Working Capital	65.6	(64.1)	153.4	(175.4)
<b>Cash Generated from Operations</b>	<b>590.9</b>	<b>435.5</b>	<b>512.0</b>	<b>171.4</b>
Less: Direct Taxes paid	(96.5)	(96.5)	(58.2)	(73.3)
<b>Net Cash from Operating Activities</b>	<b>494.4</b>	<b>339.0</b>	<b>453.7</b>	<b>98.2</b>
<b>Cash Flow from Investing Activities</b>	<b>(169.0)</b>	<b>(83.5)</b>	<b>(333.5)</b>	<b>(62.7)</b>
<b>Cash Flow from Financing Activities</b>	<b>(191.2)</b>	<b>(205.0)</b>	<b>(101.5)</b>	<b>(31.6)</b>
<b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b>	<b>134.2</b>	<b>50.5</b>	<b>18.7</b>	<b>3.9</b>
Add: Cash and cash equivalents as at 1 <sup>st</sup> April	81.5	31.0	12.3	8.4
<b>Cash and cash equivalents as at 31<sup>st</sup> March</b>	<b>215.7</b>	<b>81.5</b>	<b>31.0</b>	<b>12.3</b>



# Thank You



R R Kabel Limited

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